Analyst

A.T. Kearney is a leading global management consulting firm with offices in more than 40 countries. Since 1926, we have been trusted advisors to the world’s foremost organizations. A.T. Kearney is a partner-owned firm, committed to helping clients achieve immediate impact and growing advantage on their most mission-critical issues. A.T. Kearney’s Procurement & Analytic Solutions (PAS) Practice is a global team of insightful and innovative experts who deliver creative, meaningful, and, above all, sustainable results. We provide original solutions, suited to our clients’ challenges, to help them achieve both their immediate and long-term business objectives. To that end, we seek individuals with a combination of analytical skills, academic excellence, and superior interpersonal attributes. For undergraduates and advanced degree graduates without work experience, our Procurement & Analytic Solutions analyst program is an outstanding introduction to the discipline of management consulting, as analysts deliver advanced, collaborative, and innovative solutions across a wide range of industries.

As an analyst, you will be able to contribute immediately as a full member of the client team, where you are expected to offer ideas, opinions, and new information. Working with experienced consultants, analysts are involved with data gathering and analysis and apply sophisticated modeling such as data mining, predictive modeling, and optimization to real-life business problems. Analysts often travel while on assignments, undertaking a broad range of activities while gaining exposure to the business world. As part of your responsibilities, you will:

- Understand our clients’ business needs, and develop accurate solutions
- Map where the information lies within complex corporations, and work with our clients to access the data
- Analyze, manipulate, cleanse, and validate data from a variety of sources and platforms
- Interview client contacts to validate data, collect qualitative information, and gain client insight
- Learn and deploy supply chain management and sourcing techniques
- Create and deliver PowerPoint presentations of project findings, business requirements, and data dictionaries to internal and client teams

Advancement

We emphasize career development, providing our consultants with ongoing feedback and helping them manage their careers. Our goal is to help our people be highly successful throughout their career life cycle. As an analyst, you can expect:

- Extensive training and career development opportunities
- Rapid enhancement of skills with constant exposure to new industries and projects
- Diverse, dynamic, and engaged team environments
- Significant client interaction
- A substantial role in directing projects and making contributions
- A hybrid consulting role, combining strategic business consulting skills with strong analytical methodologies

We’ve got big plans for you.
The scope of your consulting role will increase as rapidly as your performance warrants. Top-performing consultants who have been with the firm for at least two years and who are committed to returning to the firm are eligible for the A.T. Kearney Scholars’ Program. This program provides selected consultants with significant support for tuition so they can obtain an MBA from a top business school while on an educational leave of absence.

A.T. Kearney Procurement & Analytic Solutions also offers analysts the potential for promotion to senior analyst. Regardless of how long you stay with the firm, the experience you gain and the relationships you develop will be with you throughout your career.

**Training**

A.T. Kearney Procurement & Analytic Solutions offers practical training to enhance your consulting knowledge, specialized skills, and potential. Upon joining the firm, you will participate in the PAS Consultant Orientation (PASCO) program, where you will learn about our business objectives, goals, and values while building relationships with peers and contacts within the firm. Your training continues with a full curriculum of courses in sourcing and advanced analytics to build the knowledge and skills required for today’s specialized consultants.

**What We Seek**

Most analysts join A.T. Kearney Procurement & Analytic Solutions immediately after graduating from college with an undergraduate degree in a quantitative or engineering field such as business statistics, economics, operations research, supply chain, or logistics. Others join after gaining industry experience elsewhere or pursuing graduate work in areas other than business. In addition to a strong academic record, analysts have relevant experience analyzing data or creating analytical solutions to business problems. All our analysts are team contributors, exceptional communicators, and excellent problem solvers, with strong quantitative and writing skills and personal maturity. Proficiency in Microsoft Office is preferable, as well as programming experience (including C++, Java, and Python) and familiarity with SQL and other querying tools. Analysts typically work at the client site Monday through Thursday each week and in an A.T. Kearney office on Fridays.

We currently have openings in Atlanta, Chicago, Dallas, New York, San Francisco, Southfield, and the Washington, D.C. area.

For more information, please visit [www.atkearney.com](http://www.atkearney.com)